



**IUPUI Women’s Soccer**

Chris Johnson  
901 W. New York St. - Suite 105  
Indianapolis, IN 46202

January 23, 2019

Dear Chris,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl  
President Premier International Tours

## About Premier International Tours

- A+ rating with the Better Business Bureau (BBB).
- 2017 BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- NIKE partner since 1994.
- Official Partner of United Soccer Coaches (former NSCAA).
- Our staff has 60+ years of experience in organizing international tours for groups.



## Benefits your group will receive traveling with Premier International Tours

- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.

**International Soccer Tour 2020 Itinerary  
IUPUI Women's Soccer  
Italy and Switzerland – Verona and Zurich**

**Travel dates:**

May 18-27, 2020.

**Itinerary:**

- May 18 Departure from Chicago-O'Hare airport.
- May 19 Arrival Bologna, Verona, Milan or Venice airport. Transfer to your accommodation in Verona.
- May 20 Sightseeing Verona. Go to Piazza delle Erbe in the center of town, see the Lamberti Tower, the arch Arco della Costa and Piazza dei Signori, the heart of political toil and strife for centuries.
- May 21 Sightseeing Verona or make a day trip to Lake Garda. Evening game vs. a local team.
- May 22 Day trip Venice. The famous city of gondolas built on small islands connected by bridges. See the famous Rialto bridge and the San Marco church and its vibrant plaza.
- May 23 Transfer to your accommodation in Zurich.
- May 24 Sightseeing in Zurich. First head to Old Town - the western half of Zürich's old town is where the Romans built their fortified settlement. Then head to Bahnhofstrasse, the main street in Zurich which is one of the most attractive shopping streets in Europe, enlivened by fountains, public art, trees, and distinguished buildings. Evening game vs. a local team.
- May 25 Sightsee around Lake Zurich. Popular places to visit around Lake Zurich include the numerous swimming areas, the Alpamare in Pfäffikon – the largest covered water park in Europe – the sunny islands of Ufenau and Lützelau near Rapperswil, the wooden footbridge across the lake between Rapperswil and Hurden, the Baroque church in Lachen, the famous Lindt & Sprüngli chocolate factory in Kilchberg.
- May 26 More sightseeing or final shopping in Zurich. Evening game vs. a local team.
- May 27 Transfer to Zurich airport. Return flight.

**Price per person\***

- 45-49 people traveling - \$3,042.00  
40-44 people traveling - \$3,094.00  
35-39 people traveling - \$3,163.00  
30-34 people traveling - \$3,243.00  
25-29 people traveling - \$3,365.00  
20-24 people traveling - \$3,546.00

\* Prices are based on contracted airline fares for 2019. Prices are always subject to availability of flights and fares at time of booking. We will know more about fares for 2020 approx. 11 months prior to departure date.

**Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.

**Sport program included:**

We will arrange a total of 4 games per team.

**Accommodation and meals included:**

**Verona:** 3-star (Italian classification) Hotel accommodation in Verona.

- Daily breakfast and dinner included.
- Not far from the center of Verona.
- All rooms, triple rooms (3 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Double rooms are available as well at a supplement of \$15.00 per person per night.

**Zurich:** 3-star (Swiss classification) Hotel accommodation in Zurich.

- Daily breakfast and dinner included.
- Not far from the center of Zurich.
- All rooms, triple rooms (3 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Double rooms are available as well at a supplement of \$20.00 per person per night.

**Ground transportation included:**

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

**Local guide services included:**

A local bi-lingual tour manager will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary and help plan or amend your daily schedule as needed.

**Options available (not included in prices)**

**Sport program options:**

- A visit to a pro soccer game – ticket costs TBD depending on what game(s) is available.
- A 2-hour training session with your own coaching staff – costs \$ 260.00 per 2 hours.
- Visit and tour of a pro team stadium – approx. \$ 30.00 per person.

**Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

**Not included in prices:**

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions unless specified above. This applies to per person admissions for sights and attractions as well as city admission fees (called ZTL fees) for the touring bus in Italy. These ZTL fees are approx. \$100.00 - \$250.00 when you enter a city ZTL zone. There are options to avoid these fees – consult us for more information on this.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

## How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our [Travel Prep Guide](#) on our website for more information on international travel and steps to prepare your group for the tour.

## Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.

Complete the Booking Form and  
send it in  
via mail, fax, or email.


Make the deposit of \$200.00  
per person

Confirm list of participants

## Fundraising Guide

### Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<p><b>Sport Tour Fundraiser</b></p> <p>Name: _____</p> <p>_____</p> <p>Email: _____</p> <p>_____</p> <p>Phone: _____</p>	
<p><b>2018 Soccer Tour Fundraiser</b></p> <p><b>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</b></p> <p><small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small></p> <p>Drawing date: January 11-12, 2019 at the United Soccer Coaches convention</p> <p>Donation Per Ticket: \$ 5.00</p>	

### Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our "[Fundraising Guide](#)" on our website.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

## Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

*Hassan Nazari, President – Dallas Texans*



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours ."

*David Richardson, President/Technical Director – Sockers FC Chicago*



Check our **"Testimonials" page** on our website for testimonials and references from other groups that have traveled, and check our **Facebook page** and **website news section** to see reports of many of the groups that have traveled with us.



## Contact Us – (800) 724-6076

**Loek van Zijl** - President/Founder

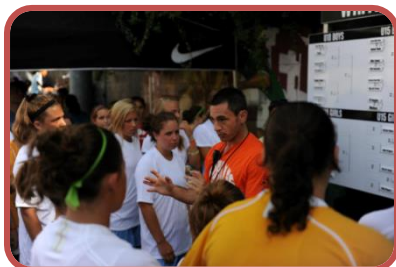
[Loek@premierinternationaltours.com](mailto:Loek@premierinternationaltours.com)



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sportring, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos and Feyenoord Rotterdam Fan!

**Mike Stebbins** - Sales and Marketing

[Mike@premierinternationaltours.com](mailto:Mike@premierinternationaltours.com)



Mike has been involved in soccer in the U.S. as a player at the highest levels for over 25 years and as a club, ODP and college player. His playing career culminated at the University of Denver in the late 90's where he was a 3-time all-conference selection and an NSCAA all-region selection his senior year. His playing, coaching and international travel experience over the last 20 years has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing soccer, watching soccer or traveling for soccer, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

### **Other team members:**

Matt – sales and tour administration

Geoffrey – social media and web design

Joanne - finances